2024 Annual Report

www.sada.asn.au

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SADA Fresh www.sadafresh.com.au

#dodairy
#sadairyfarmers
#sadafreshmilk

DO DAIRY Support SA

Mission Statement

"To provide strong leadership and effective advocacy enabling a growing profitable and sustainable industry for members."

Our Values

Integrity	Representation
Respect	Ethical Practice
Passion	Accountability

South
Australian
Dairyfarmers'
Association Inc.

2022—2023 Annual Report

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President’s Message

Robert Brokenshire | *President*

The 2023/24 year has been an eventful one, to say the least. On-farm infrastructure and technology projects have come to fruition across the state, and while there were some initial teething issues, the next 12 months promise improvements in efficiency and long-term gains for dairy operations. Personally, having Premier Malinauskas and Minister Scriven open my newly commissioned dairy in Mount Compass underscored the state’s support for dairy in South Australia and has opened new doors for SADA in advocating for our right to farm.

In the advocacy space, there’s never a dull moment—but that’s how we thrive. SADA’s and my first priority remains serving the interests of our farmer members. While there are undeniable headwinds facing SA dairy farmers—milk price cuts, rising fodder costs due to seasonal pressures, interest rate hikes, and delayed payments from some processors—the long-term prospects remain positive. Farmers should take heart and hold steady through these challenges.

One of the significant hurdles has been the concerns raised by suppliers to Beston Global Food Company. Reports of late milk payments have added financial strain to farmers already dealing with tough conditions. SADA has gone to bat for Beston and its suppliers because of the company’s crucial role in South Australia’s dairy industry, buying nearly a third of the state’s milk. When the industry was recovering from the $1-a-litre milk wars, it was Beston that took the lead in raising prices, benefiting farmers across the state. It’s in our best interest to ensure this key player remains stable for the health of the industry.

The past year has seen some turbulence in the national advocacy space. The VFF levy discrepancies with Australian Dairy Farmers (ADF) were managed clumsily, leading to heightened tensions. The subsequent acceptance of EastOz Milk by ADF further escalated matters, resulting in a nationwide notice of termination being served to ADF. They now face a 12-month deadline to address internal bureaucratic issues. Here at SADA, we are committed to working collaboratively with ADF and all State Farming Organizations (SFOs) to help navigate these challenges and ensure smoother operations moving forward.

On the Dairy Australia front, the first half of 2024 saw significant changes as Dairy Services in SA was restructured. Additionally, we’ve bid farewell to Geoff Raven from DairySAFE. His departure marks a pivotal moment in the SA Dairy Advocacy and R&D landscape, presenting a valuable opportunity for a reset and renewed focus in these areas.

Meanwhile, the EPA’s attention on Dairy Effluent Management Plans in South Australia has presented both challenges and opportunities. While compliance and sustainability demands are tightening, this scrutiny offers a timely chance for our industry to re-evaluate its position in the sustainability space and demonstrate our ongoing commitment to best practices.

As we adapt to these developments, I’m optimistic that our collaborative efforts will pave the way for a stronger and more resilient future for South Australian dairy.

On a brighter note, SA continues to lead the way in sustainability. Our state’s dairy industry exemplifies how agricultural practices can align with environmental stewardship and social responsibility. This commitment is central to the SA Dairy Industry Action Plan and the broader Australian Dairy Sustainability Framework, setting a standard for future agricultural practices.

The Action Plan highlights our strategic goals for sustainable growth and innovation, with a focus on reducing environmental impact, improving animal welfare, and securing economic stability for dairy farmers. Initiatives promoting efficient water use, waste reduction, and renewable energy adoption underscore our commitment to a sustainable future.

Our industry's long-term success is closely tied to environmental health. We’ve taken strides in reducing greenhouse gas emissions, conserving water, and protecting soil integrity. The humane treatment of animals remains a cornerstone of our approach, ensuring adequate space, nutrition, and care while minimizing stress.

Economic viability is key, not only for farmers’ livelihoods but also for the local economy. As we navigate increasingly complex environmental challenges, South Australia’s dairy industry stands as a beacon of hope and inspiration, demonstrating that sustainability and agricultural productivity can go hand in hand.

Let’s continue to build on this foundation as we move into another year of growth and innovation. The dedication and resilience of our members are what make our industry strong, and I’m proud to lead such a forward-thinking community.

CEO’s Message

Andrew Curtis

Chief Executive Officer

The past 12 months have been particularly satisfying for the South Australian Dairyfarmers' Association (SADA), as we successfully achieved key milestones and saw several strategic initiatives come to fruition.

10 Years of SADA Fresh Milk

In October, we proudly celebrated the 10th anniversary of SADA Fresh Milk. Over the past decade, this initiative has returned more than $1.2 million to the dairy industry, funding vital projects such as "Cows Create Careers." This program has played a pivotal role in educating the next generation about the dairy industry, ensuring the sustainability and growth of our sector.

Cattle Industry Fund Management

A significant achievement this year was the transition of the Cattle Industry Fund (CIF) management to SADA, now with its own Dairy component. This new agreement allows for the separation of beef and dairy cattle contributions, ensuring that future expenditure recommendations are appropriately targeted to meet the specific needs and priorities of each sector.

Bovine Johne's Disease Program

The successful transition of the Bovine Johne's Disease (BJD) Program from PIRSA management to SADA has been another highlight. This smooth transition underscores our capability to manage essential industry programs, ensuring their continued effectiveness and alignment with industry needs.

South Australian Dairy Industry Action Plan 2024-2029

In April, we were honored to announce the launch of the South Australian Dairy Industry Action Plan 2024-2029, unveiled by Premier Peter Malinauskas and Minister Clare Scriven. This strategic plan, building on the successes of the 2019-2024 plan, sets a clear pathway for the next five years, with a focus on positioning South Australia as a leader in premium dairy products. The plan's development involved close collaboration with industry participants, regulators, and government, ensuring a unified approach to our shared goals.

Advocacy and Industry Engagement

SADA has been actively involved in numerous submissions and consultations over the past year. Notably, our work on the Grocery Code alongside the Australian Dairy Farmers (ADF), the Water Allocation Plans for the Lower Limestone Coast with Primary Producers SA, and our contributions to the Murray Darling Basin discussions with National Water reference groups have been critical in advocating for our members. Additionally, our submissions to the Excess Calves Taskforce further emphasize our commitment to addressing the evolving needs of our industry.

Effluent Management and Environmental Compliance

Environmental stewardship remains a key priority. Despite the challenges posed by peak industry demands for Effluent Management plans, SADA has made significant progress in this area. We have engaged in a series of productive meetings with the EPA to ensure that our members comply with all regulations, thereby promoting sustainable farming practices across South Australia.

Conclusion

These achievements reflect SADA’s unwavering commitment to advancing the interests of South Australian dairy farmers. As we look ahead, we remain focused on building on these successes and driving further growth and sustainability within our industry. Thank you for your continued support and dedication to the South Australian dairy sector.

Key Priority Areas

In 2016 SADA developed a strategic plan to create a clear pathway for the future. In 2019 the plan was extended to operate for another two years to the year ending 2021. To further pursue SADA's vision for the future the South Australian Dairy Industry Action Plan 2019-2024 was developed. The plan has now been widely adopted across industry including by many processors.

The Strategic Plan of SADA maintains five Key priority areas. These areas form the spine of SADA's activities.

1. Membership
2. Financials
3. Communication
4. Advocacy and Relevance
5. Industry Growth

SADA continues to focus on its members but has adopted a position of leadership and partnership within the industry enabling the expansion of SADA's role. Using this expanded role the South Australian dairy industry as a whole has seen an increase in productivity. There continues to be an increasing concentration of productivity in fewer but more efficient farms.

The plan continues to represent the needs of SADA and its members. Fair contractual arrangements, industry confidence, social licence and regulatory oversight are all issues that are top of mind for the members of SADA. It is SADA's function to advocate, represent, lobby and to address these real and present issues facing dairy farmers today.

"In the past twelve months, our industry has faced significant disruptions, ranging from unseasonable weather patterns to above-average input costs driven by inflation. These challenges have been felt across the entire state, following a relatively stable year in 2023, which, after more than a decade of volatility, offered a brief respite. Unfortunately, the unpredictability of the weather and rising costs have once again tested the resilience of dairy farmers, reminding us of the ongoing uncertainties in our industry."

Priority Area 1:

Membership

Last year SADA membership sat at 83 members, while the increase is small it's significant at now 86 members, while this doesn't include the share farmer numbers, we can easily report that we're representing more than half the South Australian market.

Across Australia, since 1980 there has been a consistent contraction in the number of dairy farms. Nationally in 1980 dairy boasted 21,994 farms. By 2021 that had contracted to 5,055 farms. The national herd size has fluctuated during the same period from 1.88 million cows in 1980 to 1.411 million by the end of the 2019-2020 financial year.

In SA milk production in 2017 equalled 483 megalitres and in 2018 it was 496 megalitres in financial year starting in 2019 that number contracted to 488 megalitres. For the 2020-21 milk production in SA saw a slight increase of 490.4 megalitres. Last year was reported as an all time low with only 474.1 megalitres. It's good to see an increase in 2024 with 484,000 megalites (increase of 1.6%).

This was from 64,430 cows (decrease of 2.8%).

2023-2024 saw a slight increase, the SADA Board has remained alive to the pressure on the industry in the past few years, as a result has kept membership fee increases to below CPI.

Outcomes

Better informed membership through effective delivery of useful, current and timely information through communication. This information should reflect the local, national and global environment.

The process of membership engagement has remained strong. Newsletter open rates are sitting consistently at more than 90%. This include the engagement rate across the member updates. Targeting engagement with our members is the success to our open rates. Monitoring engagement rates and listening to our members is key to a sustainable advocacy model.

Strategies

Providing Services to members to make membership more attractive:

In the 2023-2024 year SADA continued to provide policy, legal and environmental services to members and in some instances non members. This advice has extended into the are of employment disputes, writing and amending contracts for processor members of and supporting members with EPA related matters regarding waste water disposal.

SADA has been assertive in demonstrating to its membership that they can come to SADA with confidence that their issues, whatever those may be, will be attended to in a professional and comprehensive way.

Develop a Concierge Service approach: In the 2017-18 SADA commenced its farm visitation program. That has continued throughout the year with a concerted effort in the Murray Bridge region keeping those affected and still recovering from the floods.

Year	Number of Farms SA
2010-11	286
2011-12	275
2012-13	268
2013-14	264
2014-15	252
2015-16	259
2016-17	240
2017-18	228
2018-19	212
2019-20	206
2020-21	198
2022-23	181
2023-24	175

Priority Area 2

Financial

For 2023-24 SADA continues to remain financially secure. SADA continues to maintain income from various sources enabling a spread of risk to SADA's income stream.

SADA operates on income from funding from the State Government (PIRSA). SA Dairy Industry Fund and the Cattle industry fund, income from insurance royalties and membership subscriptions.

Outcomes

SADA's income was assisted with the continuation of a $80,000 grant from the Government to enhance the Dairy Industry Action Plan. SADA has managed this project and utilised the resources that were put in place at the start to ensure it's continuity.

SADA Fresh milk is continuing to perform well in terms of domestic sales however returning some **$440,000** to the Dairy Industry Fund.

In 2020-2021 SADA Fresh launched its Colby, Cheddar and Gouda cheeses into Coles which was officially launched in late 2020. After a slow start and a number of supply and establishment issues with Beston the cheese supplier for the SADA Fresh product.

Our relationship with Foodland for the sale of cheese into their 96 stores across the state, creates good grounds for optimism and the success of this roll out has come to fuition. It will be exciting to report on this in the next Annual Report.

Strategies

Membership Fees

SADA continues to collect membership fees from the farmers we represent. As indicated earlier in this report SADA has decided to keep the demand for dues as light as possible for the reported year and the following year. Fees are collected and applied to the benefit of all SADA Members.

WFI Income

The Wesfarmers Insurance income remains a valuable source of income for our organisation.

Grants

SADA has been successful in raising $130,000 to fund the position for the roll out of the South Australian Dairy Industry Action Plan. $80,000 from SA Govt and SADIF respectively.

SADA Fresh

SADA Fresh has made contributions to SADA's expenses however most of that income is still transferred to the Industry Fund. All income is outlined in this reports' financial statements.

Performance Indicators

Collection of Membership Fees:

Completed and continuing.

Increased income from this source:

4% increase to Membership fees.

Grant opportunities to be identified and applied for when appropriate:

SADA continues to receive grant funding from SADIF and other sources as described.

SADA continues to operate its business from Unit 5, 780-802 South Road in Glandore. The building is owned by SADA.

SADA will in the coming year apply for grants to enable the roll out of its anticipated traceability project, and the State Dairy Centre of Excellence.

Priority Area 3

Communication

In 2023-24 SADA continued its effective communication with members but also with other Dairy Farmer associations in other jurisdictions and also with other relevant partners in the dairy space, including Governments and regulatory authorities. 2023-24 saw SADA continue to extend its support to both farmers and processors ensuring maximum compliance with the Dairy Industry Code which became operational in the beginning of 2020.

SADA continued working with both processors and farmers on their contractual development as well as assisting members with interpreting the industry code and making certain those members were clear on their rights and duties under the Code.

SADA also continued it's collaboration with farmers and the EPA around the Effluent Management Plans being sought from all Dairies in South Australia during 2024.

Outcomes

The outcomes that we have aimed for as an organisation in the communications sphere are aimed at:

- Ongoing concierge, activities with all members.
- Continued maintenance of websites and social media pages, including joining the Instagram realm.
- The issuance of updates and newsletters, including matters of local, national and international relevance
- Regular contact with individual members via electronic means.
- Continued contact with political Leaders, senior management in Dairy related Industries and other interested organisations such as animal welfare organisations.
- Media releases on issues effecting the industry leading to greater confidence in the industry at a consumer level.

The websites continue to be maintained. The https://sada.asn.au portal has been supported by the www.sadafresh.com.au web address which is the website for the SADA Fresh milk brand.

SADA continues to also maintain a presence through the Facebook page.

SADA continues to be active in the social media space which enables SADA to keep itself firmly on the map with communicating with farmers.

Strategies

Contact with external organisations and external interests are regularly created and maintained. This is particularly true of Government officials including Ministers, Shadow Ministers and senior public servants.

SADA has maintained good relationships with regular meetings with both the Ministry, backbenchers and also with the Shadow Minister and their staff.

The Media and public are repeatedly targeted with our core messages.

SADA has held member education programs, issues press releases, written to multiple ministers and has been forceful in recommending to the new government what needs to be done to attend to the issue in SA.

Performance Indicators:

Website

Has evolved and maintained to reflect the changes in the organisation and the industry.

Number of Newsletters

Monthly, 12 issued in the last year.

Number of specific advices issued

As required updates have been circulated to members.

22 such updates have been issued in the financial year.

12 industrial relations updates.

Number of external contacts

These contacts with external organisations have been occurring on a daily basis.

Number of Press releases issued

13 press releases had been issued across a number of issues

Qualitative feedback to board members

The board members report consistent communication with the membership in their respective areas.

Priority Area 4

Advocacy and Relevance

As with previous reports advocacy remains the core function of SADA and as an organisation we continue to perform well both on a national and state stage.

The 2023-24 year has turned out to be one of the dryest on record especially for the South East, which is interesting considering we reported on the River Murray floods last financial year.

This Annual Report is the eight annual report which directly relates to the operation of the strategic plan. A comparison of the reports over the past eight years, a picture can be formed regarding the strategic plan and positioning of the organisation. This has enabled SADA to effectively track its progress on behalf of members methodically. SADA members can now clearly track the progress of their representative organisation.

The board continued to manage its affairs holding four face to face board meetings in the 2023/2024 year as well as monthly phone hook ups.

Outcomes

Advocacy work to date by SADA has led to engagement directly or in partnership has seen successes in many areas not least of which were;

- The restoration of fair contracting and fair income for milk on farms.
- Continuing to provide legal support to processors in developing their dairy contracts.
- Working with and supporting PPSA with all cross commodity policy work.
- SADA continued co-ordination with the NGTAG Steering Committee group about the National Traceability Accord.
- Meetings with the DIAA SA branch including participating with DIAA Dairy Awards
- In 2022-23 SADA Fresh brand continues to develop its cheese products.
- SADA staff have continued to provide prompt and effective advice to board members as an when required.

South Australian Dairy Industry Action Plan

The SA Dairy Action Plan was reviewed, renewed, and relaunched by the Premier in April at the opening of the SADA Presidents newly commissioned rotary dairy in Mount Compass.

With the traceability Alpha Trial completed, the Beta Trial in partnership with Fleurier Milk Company and Woolworths is well underway with some exciting new developments coming out soon.

Strategies

SADA and Government continue to enjoy a close relationship. During the course of the year SADA has worked closely with both Department for Water and Department for Primary Industries to alleviate the burden of those affected by the floods in late 2022 and now the regions experiencing dry condition in the South East.

SADA has had numerous meetings with Dr Susan Close Deputy Premier as well as Ms Clare Scriven, the Minster for Primary Industries including field trips to demonstrate the work that SADA has co-ordinated between department and farmer.

SADA is in a stronger and better connected environment than it was four years ago. SADA's reach is not only bounded within the state but it's impact nationally has been recognised by other states. SADA will continue to press on and continue to develop it's sphere of influence and advance its interests on the national as well as the local stage.

Performance Indicators:

Qualitative feedback from members

Positive responses from members is evident through our regular member update engagement.

Number of successful lobbying events

SADA engaged in over 50 events last financial year. (including meetings with Political leaders). These events also included meeting major processors, meetings with the EPA and meeting Ministers and Members of Parliament at both a state and Commonwealth level.

Number of contacts created

The SADA team maintain and develop many contacts, locally, nationally and internationally.

Growth in the size of the overall network

The network possessed by the SADA team has continued to expand.

Number of Board Meetings Achieved

One AGM

Four Face to Face quarterly board meetings

Seven Online Monthly Board Meetings

Priority Area 5

Industry Growth

In 2023-2024 SADA continued to represent the Dairy industry in partnership with DIAA, DairySafe and Dairy Australia (DairySA).

There are strong demand indicators in the market place and 2023-2024 are expected to see a production to increase above 500 million litres.

The Dairy Industry Action Plan 2024-2029 represents the SA dairy industry's response to the contracting industry. It is aimed at increasing state outcomes through the twin aims of increasing exports and positioning South Australia as a premier dairy producing jurisdiction.

Industry growth means promoting the South Australian milk product in other places where the market share for the South Australian dairy farmer can see positive returns.

Work in with blockchain technology into the future provides good grounds for our traceability projects.

Outcomes

The Dairy Industry Action Plan 2024-2029 was launch and published in April 2024.

Domestically, SADA Fresh milks performance has declined. This will be priority to negotiate with Coles SA and other suppliers like Foodland in 2025.

SADA Fresh continues to be a firm source of income for the Dairy Industry fund which continues to grow and support projects for the SA dairy industry.

SADA Fresh cheeses is still plodding along the board have scheduled to review it's validity and sustainability in 2025. The Foodland work is anticipated to return a better result moving forward.

In the later part of this financial year SADA has managed to secure markets into Indonesia through a 'milk in schools' program the government is pushing.

Strategies

The industry growth strategy developed into the Dairy Industry Action Plan was the result of extensive consultation across the state with both farmers and processors and now Government. It sets the blue print for advancing the dairy industry in South Australia. The new government has shown a commitment to supporting the plan. The Dairy Industry Action Plan is at the heart of SADA's commitment to growth of the South Australian dairy product.

SADA remains proud of the SADA Fresh premium product and the excellent reputation that South Australia has carved for itself as a premium food producing jurisdiction.

The roll out of the South Australian Dairy Industry Action Plan 2024-2029 will serve to advance these ambitions.

SADA Fresh remains committed to its ambition of creating premium dairy products, SADA's vision for its products have not diminished.

Indicators of Success:

Volume of milk sold:

Down by 1.6% in the 2021-2022 financial year.

Number of new relationships generated:

SADA Fresh is now supplying cheese into Coles and will expand into Foodland in the next financial year.

Increase in dollar value of sales

In the past three years the amount of milk sold has fluctuated. The fluctuation has been between 468m/l, 504m/l and in 2018-19 496m/l, 2019-20 488m/l, 498m/l 2020-21 and 490 m/l in 2021-2022. SADA anticipates an increase to over 500 m/l in the 2022-2023 year.

Increased demand in South Australian Product

An increase of over 2.5% for the year is expected.

Completion of SADA Fresh Strategic Plan to explore new markets.

Ongoing.

Association Report

South Australian Dairy Farmers Association Inc
ABN 70 250 523 225
For the year ended 30 June 2024

Prepared by PBS Accountants & Advisers Pty Ltd

Contents

Committee's Report

South Australian Dairy Farmers Association Inc
For the year ended 30 June 2024

Committee's Report

Your committee members submit the financial report of South Australian Dairy Farmers Association Inc for the financial year ended 30 June 2024.

Committee Members

The names of committee members throughout the year and at the date of this report are:

Committee Member
Ben McHugh
Gary Zweck
Louise Taylor
Tracey Cowie
Robert Brokenshire

Principal Activities

The principal activities of the association during the financial year were: the peak dairy organisation representing dairy farmers on issues relating to dairy farmers in the state of South Australia at local, state, national and international levels.

Significant Changes

No significant change in the nature of these activities occurred during the year.

Operating Result

The net deficit for the year amounted to $56,925 (2023: $6,271 Surplus).

Officer Benefits

During the financial year ended 30 June 2024, no office bearer, or firm of which an officer is a member, or body corporate in which the officer has a substantial financial interest, has received or become entitled to receive a benefit as a result of a contract between the officer, firm or body corporate and the association.

Signed in accordance with a resolution of the Members of the Committee on:

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Robert Brokenshire (President)

Date 23 / 02 / 2026

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Ben McHugh (Treasurer)

Date 23 / 02 / 2026

Statement of Profit or Loss and Other Comprehensive Income

South Australian Dairy Farmers Association Inc
For the year ended 30 June 2024

	NOTES	2024	2023
Income			
Revenue	3	1,528,589	2,035,364
Total Income		**1,528,589**	**2,035,364**
Gross Profit		**1,528,589**	**2,035,364**
Expenditure			
Foreign Currency Gains and Losses		274	1,541
Personnel Expenses		571,561	543,471
Finance & Investment Expenses		20,982	13,185
Operating Expenses		992,697	1,470,896
Total Expenditure		**1,585,514**	**2,029,093**
Net Surplus/(Deficit)		**(56,925)**	**6,271**

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.

Assets and Liabilities Statement

South Australian Dairy Farmers Association Inc
As at 30 June 2024

	NOTES	30 JUNE 2024	30 JUNE 2023
Assets			
Current Assets			
Cash and Cash Equivalents	4	138,785	371,949
Receivables	5	100,344	391,771
Other Financial Assets	6	377,484	364,604
Inventories	7	2,300	2,297
Related Party Receivables		4,056	-
Total Current Assets		**622,969**	**1,130,620**
Non-Current Assets			
Property, Plant and Equipment	8	465,818	418,528
Right of Use Assets	9	2,853	-
Total Non-Current Assets		**468,671**	**418,528**
Total Assets		**1,091,640**	**1,549,148**
Liabilities			
Current Liabilities			
Trade and Other Payables	11	89,935	136,384
Lease Liability		6,697	-
Provisions	12	105,145	78,178
Financial Liabilities	13	20,504	348,264
Total Current Liabilities		**222,281**	**562,825**
Non-Current Liabilities			
Other Non-Current Liabilities		-	115,000
Provisions	12	11,645	-
Total Non-Current Liabilities		**11,645**	**115,000**
Total Liabilities		**233,926**	**677,825**
Net Assets		**857,714**	**871,322**
Member's Funds			
Reserves		357,164	317,164
Retained Surplus		500,550	554,159
Total Member's Funds		**857,714**	**871,322**

The accompanying notes form part of these financial statements. These statements should be read in conjunction with the attached compilation report.

Movement in Equity and Reserves

South Australian Dairy Farmers Association Inc
For the year ended 30 June 2024

	Retained Surplus	Reserves	Total
2023			
Opening Balance	547,887	317,164	865,051
Surplus for the Year	6,269		6,269
Closing Balance	554,156	317,164	871,320
2024			
Opening Balance	554,156	317,164	871,320
Surplus/(Deficit) for the Year	-56,925		-56,925
Transfer to/(from) Reserves		40,000	40,000
Prior Period Adjustments	3,319		3,319
Closing Balance	500,550	357,164	857,714

Statement of Cash Flows - Direct Method

South Australian Dairy Farmers Association Inc
For the year ended 30 June 2024

	2024	2023
Cash Flow From Operating Activities		
Receipts from Customers	1,492,256	2,604,928
Payments to Suppliers and Employees	(1,694,478)	(2,306,249)
Net Cash Flows from Operating Activities	**(202,222)**	**298,679**
Cash Flow from Investing Activities		
Receipts from Listed Shares & Investment	-	14,205
Payment for Property, Plant and Equipment	(17,626)	-
Net Cash Flows from Investing Activities	**17,626**	**14,205**
Cash Flow from Financing Activities		
Investment in Portfolio	(12,880)	-
Proceeds from Borrowings	-	241
Repayment of Leases	(436)	-
Net Cash Flows from Financing Activities	**(13,316)**	**241**
Net Cash Flows	**(233,164)**	**313,125**
Cash at End of the Year		
Cash and Cash Equivalents at Beginning of Period	371,949	59,306
Net Change in Cash for Period		
Cheque Account #9621	(249,906)	305,062
SADA Wrap Working Cash Account	16,742	7,581
Total Net Change in Cash for Period	**(233,164)**	**312,644**
Cash and Cash Equivalents at End of Period	138,785	371,949

Notes to the Financial Statements

South Australian Dairy Farmers Association Inc
For the year ended 30 June 2024

1. Basis of Preparation

The financial statements are Special Purpose Financial Statements prepared to satisfy the requirements of the Australian Charities and Not-for-profits Commission Act 2012, the Australian Charities and Not-for-profits Commission Regulation 2022, the Associations Incorporation Act 1985 (SA) and Australian Accounting Standards.

The financial statements have been prepared in accordance with the recognition and measurement requirements of Australian Accounting Standards and Accounting Interpretations, and the disclosure requirements of AASB 101 Presentation of Financial Statements, AASB 107 Statement of Cash Flows, AASB 108 Accounting Policies, Changes in Accounting Estimates and Errors, and AASB 1054 Australian Additional Disclosures.

The Committee has determined that the Association is not a reporting entity. The financial statements have been prepared to give a true and fair view of the financial position and performance of the Association.

The financial statements are prepared on the historical cost basis, except where otherwise stated, and are modified by the measurement at fair value of selected non-current assets and financial assets. Material accounting policy information is consistent with prior reporting periods, unless otherwise stated.

The Association is a not-for-profit entity for financial reporting purposes.

The Committee has assessed the Association's ability to continue as a going concern and believes the Association will be able to pay its debts as and when they fall due. Accordingly, the financial statements have been prepared on a going concern basis, and the Committee has identified no material uncertainties that would cast significant doubt on the Association's ability to continue as a going concern.

Material Accounting Policies

Critical Accounting Estimates

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses. Management evaluates these judgements and estimates on an ongoing basis based on historical experience and other relevant factors, including expectations of future events that management believes to be reasonable in the circumstances.

Areas involving a higher degree of judgement or complexity, or where assumptions and estimates are significant to the financial statements, are disclosed in Note 2.

Income Tax

The Association is exempt from income tax under the provisions of the Income Tax Assessment Act 1997 and, accordingly, no provision for income tax has been made.

Property, Plant and Equipment (PPE)

Property, plant and equipment are recognised at cost or fair value, as appropriate, less accumulated depreciation and impairment losses.

(a) Property

Freehold land and buildings are measured at fair value, being the amount for which an asset could be exchanged between knowledgeable, willing parties in an arm's length transaction. Independent valuations are obtained at least every three years, with interim assessments performed by the Committee.

The revaluation of freehold land and buildings has not taken into account potential capital gains tax on assets acquired after the introduction of capital gains tax.

(b) Plant and Equipment

Plant and equipment are measured at cost less accumulated depreciation and impairment losses. The carrying amount is reviewed annually to ensure it does not exceed recoverable amount, assessed based on expected net cash flows from continued use and disposal. Cash flows are not discounted.

(c) Depreciation

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets, commencing when the asset is available for use. Freehold land is not depreciated.

Leasehold improvements are depreciated over the shorter of the lease term or their estimated useful lives. Assets held for investment purposes are not depreciated.

Right-of-Use Assets and Leases

The Association recognises a right-of-use asset and a corresponding lease liability at the commencement of a lease. Right-of-use assets are measured at cost less accumulated depreciation and impairment losses and are depreciated on a straight-line basis over the shorter of the lease term or the useful life of the asset.

Lease liabilities are measured at the present value of future lease payments.

Investments and Other Financial Assets

Listed investments classified as current assets are measured at fair value at the reporting date, with realised and unrealised gains and losses recognised in profit or loss.

Non-current investments are measured at cost less impairment. The carrying amount is reviewed annually to ensure it does not exceed recoverable amount, determined by reference to quoted market values or underlying net assets. Expected cash flows are not discounted.

Employee Entitlements

Provisions for employee entitlements are recognised for services rendered by employees up to the reporting date. Employee entitlements expected to be settled within twelve months are measured at nominal value. Entitlements payable beyond twelve months are measured at the present value of expected future cash outflows.

Superannuation contributions are recognised as an expense when incurred.

Cash

Cash includes cash on hand and at bank, together with investments in money market instruments maturing within two months, net of bank overdrafts.

Provisions

Provisions are recognised when the Association has a present legal or constructive obligation as a result of past events, it is probable that an outflow of economic benefits will be required, and the amount can be reliably estimated. Provisions are measured at the best estimate required to settle the obligation at the reporting date.

Revenue

Revenue is recognised at fair value and is recognised net of GST when the Association satisfies the performance obligations associated with the revenue.

- **Grant Revenue** is recognised when the Association has obtained control of the funds and the related performance obligations, if any, have been satisfied. Where grant funding is received subject to conditions that require the funds to be returned if the conditions are not satisfied, the unexpended portion of the grant is recognised as a financial liability at the reporting date.
- **Revenue from sale of goods** is recognised when control of the goods passes to the customer.
- **Revenue from services** is recognised when the service is provided.
- **Interest revenue** is recognised on a proportional basis using the effective interest method.
- **Dividend revenue** is recognised when the right to receive the dividend is established.

Financial Risk Management

The Association’s principal financial instruments comprise cash and cash equivalents, receivables, payables and listed investments. The main risks arising from these financial instruments are credit risk, liquidity risk, and market risk. The Committee manages these risks by:

- Maintaining sufficient cash reserves to meet operational requirements;
- Monitoring receivable balances on a regular basis; and
- holding investments in diversified listed securities and monitoring market movements.

The Association does not use derivative financial instruments.

Fair Value Measurement

Fair values of assets and liabilities are determined using observable market data where available. Where observable market data is not available, fair values are estimated using assumptions and valuation techniques considered reasonable by the Committee, having regard to the specific characteristics of the asset.

Prior Period Adjustments

Prior period adjustments relate to corrections of errors identified in the prior year financial statements. Comparative figures have been restated where necessary to ensure consistency with the current year presentation. The adjustments had no impact on total equity as at 1 July 2023.

Comparative Figures

Comparative figures have been adjusted where necessary to conform with the presentation adopted in the current financial year.

2. Critical Accounting Judgements, Estimates and Assumptions

Estimation of Useful Lives

The Association estimates the useful lives of property, plant and equipment for depreciation purposes. Changes in expected usage or technological developments may result in changes to these estimates, affecting depreciation expense in future periods.

Employee Benefits Provision

The measurement of employee benefit provisions involves estimates relating to employee service, salary growth and the timing of expected payments. Actual outcomes may differ from these estimates.

3. Revenue and Other Income

	2024	2023
Commissions Received	137,358	127,411
Dividend, Interest & Trust Distributions	13,926	10,898
Interest Received	1,152	490
Other Operating Income	909	1,200
Recoveries - Admin Staff & Office Costs	20,075	194,211
Grants Received	534,855	1,149,877
Royalties	311,292	230,319
SA Cattle Advisory Funding	241,996	62,500
Subscriptions & Associate Memberships	141,862	134,971
Realised (gain)/loss on investments	(13,945)	5,961
Unrealised (gain)/loss on investments	51,254	22,356
SADA Fresh Income - Cheese	31,441	35,486
Travel Reimbursements	1,486	-
On Farm Services	7,085	-
Fuel Tax Credits Received	47,844	59,683
Total Revenue and Other Income	**1,528,589**	**2,035,364**

4. Cash Assets

	2024	2023
Cheque Account #9621	95,393	345,300
SADA Wrap Working Cash Account	43,392	26,649
Total Cash Assets	**138,785**	**371,949**

5. Receivables

	2024	2023
GST Refundable	11,939	30,152
Trade Debtors	88,405	361,619
Total Receivables	**100,344**	**391,771**

These notes should be read in conjunction with the attached compilation report.

	2024	2023

6. Other Financial Assets

	2024	2023
Shares in other corporations - at market value:		
Shares in listed companies	377,484	364,604
Total Shares in other corporations - at market value:	**377,484**	**364,604**
Total Other Financial Assets	**377,484**	**364,604**

The following table summarises movements in investments during the reporting period:

	Listed Investments
Opening Balance at 1 July 2023	364,604
Additions	14,714
Unrealised Fair Value Gains	51,254
Realised Gains/(Losses)	(13,945)
Closing Balance at 30 June 2024	**377,484**

7. Inventories

	2024	2023
Stock on Hand - SADA Fresh Cheese	2,300	2,297
Total Inventories	**2,300**	**2,297**

8. Property, Plant and Equipment

	2024	2023
Buildings	430,000	390,000
Plant & Equipment	35,818	28,528
Total Property, Plant and Equipment	**465,818**	**418,528**

The following table summarises movements in investments during the reporting period:

	Buildings	**Plant & Equipment**	**Total**
Opening Balance at 1 July 2023	390,000	28,528	418,528
Additions	-	17,626	17,626
Revaluation Increment	40,000	-	40,000
Depreciation Expense	-	(10,336)	(10,336)
Closing Balance at 30 June 2024	**430,000**	**35,818**	**465,818**

These notes should be read in conjunction with the attached compilation report.

	2024	2023

9. Right of Use Assets

	2024	2023
Right of Use Assets	17,119	-
Accumulated Depreciation on Right of Use Assets	(14,266)	-
Total Right of Use Assets	**2,853**	**-**

10. Lease Liabilities

The Association recognises lease liabilities in accordance with AASB 16 Leases. Lease liabilities represent the present value of future lease payments.

The movement in lease liabilities during the reporting period is as follows:

	2024 ($)
Opening Balance at 1 July 2023	-
Lease Liability Recognised	17,119
Lease Payments Made	(5,037)
Interest Expense	(5,385)
Closing Balance at 30 June 2024	**6,697**

11. Trade and Other Payables

	2024	2023
Accounts Payable	44,758	25,544
Accrued Wages	12,419	-
GST	5,188	68,079
PAYG Tax Payable	-	15,086
FBT Payable	-	(752)
Wages Payable	1,730	-
Superannuation Payable	17,977	19,570
SADA Consolidated Credit Card	7,864	8,857
Total Trade and Other Payables	**89,935**	**136,384**

12. Provisions

	2024	2023
Current		
Provision for Annual Leave	28,041	34,405
Provision for Long Service Leave	77,104	43,773
Total Current	**105,145**	**78,178**
Non-Current		
Provision for Long Service Leave	11,645	-
Total Non-Current	**11,645**	**-**
Total Provisions	**116,790**	**78,178**

These notes should be read in conjunction with the attached compilation report.

	2024	2023

13. Financial Liabilities

	2024	2023
Current		
Unexpended Grant Liability	20,504	348,264
Total Current	**20,504**	**348,264**
Total Financial Liabilities	**20,504**	**348,264**

	2024	2023

14. Auditor's Remuneration

	2024	2023
Audit Fees	6,600	6,200
Total Auditor's Remuneration	**6,600**	**6,200**

15. Key Management Personnel Compensation

Key Management Personnel
Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Association, directly or indirectly. For the Association, key management personnel comprise the members of the Committee and senior management.

Compensation of Key Management Personnel

The aggregate compensation paid to key management personnel during the financial year ended 30 June 2024 was $199,354 (2023: $195,574).

The amount includes salaries, wages, superannuation and other short term employee benefits.

Key management personnel are not remunerated for their services as Committee members, other than reimbursement of out-of-pocket expenses incurred in the ordinary course of Association activities.

The Association did not receive volunteer services during the reporting period.

16. Related Party Transactions

Responsible Persons

Responsible Persons of the Association are members of the Committee who are responsible for the governance of the Association in accordance with the **Australian Charities and Not-for-profits Commission Act 2012**.

Related Parties

Related parties of the Association include key management personnel and Responsible Persons, together with any entities over which those persons have control or significant influence.

Transactions with Related Parties

Other than the compensation disclosed in Note 15, there were no transactions with related parties during the current or comparative financial year that were not conducted on normal commercial terms.

Receivables from and Payables to Related Parties

There were no trade receivables from or trade payables to related parties at the reporting date (2023: nil).

Loans to Related Parties

At 30 June 2024, the Association had the following loans outstanding to related parties:

- **Robert Brokenshire** - $229 (President)
- **Andrew Curtis** - $3,826 (CEO)

The loans are unsecured, interest-free and repayable on demand. No impairment has been recognised in respect of these balances.

17. Contingent Liabilities

In the opinion of the members of the committee the Association did not have any contingent liabilities at 30 June 2024 (2023: None).

18. Economic Dependency

The Association is partially dependent on funding received through government grants. The Committee considers there is no material dependency that would significantly affect the Association's ability to continue operations should this funding cease.

19. Events After the Reporting Period

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Association, the results of those operations, or the state of affairs of the Association in future financial years.

20. Reconciliation of Cash Flows from Operating Activites with Net Current Year Surplus

	2024 ($)
Net current year surplus/(deficit)	**(56,925)**
Adjustments for:	
Depreciation expense	14,616
Prior period adjustments	3,317
Change in operating assets and liabilities:	
(Increase)/decrease in trade and other receivables	287,371
(Increase)/decrease in inventories	(3)
Increase/(decrease) in trade and other payables	(46,449)
Increase/(decrease) in unearned income	(442,760)
Increase/(decrease) in provisions	38,612
Net cash from operating activities	**(202,222)**

Responsible Person's Declaration

South Australian Dairy Farmers Association Inc
For the year ended 30 June 2024

In the opinion of the Committee the Financial Statements:

1. Present fairly the financial position of South Australian Dairy Farmers Association Inc as at 30 June 2024 and its performance for the year ended on that date in accordance with Australian Accounting Standards, mandatory professional reporting requirements and other authoritative pronouncements of the Australian Accounting Standards Board.
2. Satisfy the requirements of the Australian Charities and Not-for-profits Commission Act 2012 and the provisions of the Associations Incorporation Act 1985 (South Australia)
3. At the date of this statement, there are reasonable grounds to believe that the association will be able to pay its debts as and when they fall due.

Signed in accordance with subsection 60.15(2) of the Australian Charities and Not-for-profit Commission Regulation 2022:

____

Robert Brokenshire (President)

Date 23 / 02 / 2026

____

Ben McHugh (Treasurer)

Date 23 / 02 / 2026

Our SADA Board

Robert Brokenshire - President
Robert is a dairy farmer from Mount Compass and former member of the South Australian Parliament. The Brokenshire family currently milk 440 jersey cows and maintain a Jersey Stud breeding from a fourth-generation herd. The dairy is in an expansion stage at the moment and while they milk in a conventional herringbone dairy, they are in the process of upgrading to a high-tech rotary. “In my 40 years as a dairy farmer I see the immediate future as being the most exciting it’s ever been. SADA will work hard for our members and the industry to grow and meet the demand for processors, retailers and consumers, focusing on our social license.”

Ben McHugh - Board Member
Ben is third generation dairy farmer at Mt Compass, together with his wife Katie and 3 boys, in a family partnership with his brother and parents. Ben has been involved in the dairy industry for 16 years, milking 300 Jersey Cows in an all year round calving herd. Also running a cropping enterprise at Finniss with Hay, Wheat, Barley, Lupins, Beans & Canola for thier dairy and other markets. Ben completed a Diploma of Agriculture with TAFE in 2010. I was on the SADA board for 2 years in 2014-15 before the board restructure. Ben then rejoined the SADA board in 2018 as the

Tracey Cowie - Board Member
Tracey started out dairy farming on a 1400 cow farm in Canterbury New Zealand in 2005 with her husband who was raised as a beef and sheep farmer. Moved to Australia in 2006 where they spent their time traveling before decided to settle down on the lime stone coast. Now share farming 500 dairy cows, in Kongorong. We have a 15 year old daughter who also helps with the day to day running. Tracey is passionate about dairy farming how the wider communities see farmers and how to raise awareness around mental health surrounding small county communities

Gary Zweck—Board Member
Running a 250-cow TMR dairy in the predominantly broadacre cropping region of Blyth with wife Ros and son Justin, the second-generation farmer remains positive about the future potential for dairying in his home region. Utilising new technologies to improve profit and maximise efficiencies on-farm is a key driver for Mid North dairy farmer, especially those operating PMR and TMR systems– stand to benefit from keeping abreast of new research and developments, and being willing to incorporate new technology into existing dairy systems in order to have ‘all the tools in the toolbox’ to be more profitable

Louise Paltridge- Board Member
Louise grew up on a small dairy farm just north of Melbourne. She went to school and university in Melbourne and was a research scientist in the field of molecular microbiology before meeting and marrying her dairyfarmer husband, Tom, and moving to Eight Mile Creek in SA. Together they run the family farm, milking 400 pasture based dairy cows, raising dairy/beef cows and calves, and fattening steers. They have a 12 year old son, called Lachy. Louise is keen to help promote dairy farming as a vital part of South Australia’s future economic sustainability and food security.

South Australian Dairyfarmers' Association
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